

OFFER FOR IOWANS

IDENTIFYING INFORMATION

Offer Identifier: S_284_9F

Offer Name: Physician Recruitment Program

This offer is for a (pick one):

☐ new activity

☐ improved existing activity (describe the improvements in your narratives below)

☒ status quo existing activity

Result(s) Addressed: Student Achievement

- Increase access to postsecondary opportunities

Improve the Health of Iowans

- Increase access to health care for children
- Encourage collaboration between schools and preventative/education strategies
- Incorporate preventive strategies into care/service delivery
- Target at-risk/vulnerable populations

Participants in the Offer: Iowa College Student Aid Commission
Des Moines University

Person Submitting Offer: Gary Nichols, Executive Director
Keith Greiner, Research Director

Contact Information: 242-3340/242-3390

OFFER DESCRIPTION

Purchase access to medical care for rural Iowa communities by providing an incentive to medical students who agree to practice in underserved Iowa communities after graduation.

Purchase tuition scholarships for Des Moines University students who agree to provide medical services in an underserved Iowa community or to recruit qualified physicians to Iowa communities struggling to attain qualified physicians. Physician Recruitment Assistance purchases four scholarships and six loan repayment benefits contracts annually for students and physicians who agree to locate in Iowa communities in need of primary care physicians.

OFFER JUSTIFICATION

The Physician Recruitment Program was established in 1994 to place more graduates in areas of Iowa need. Participants select either tuition scholarships for the third or fourth year of attendance or repayment assistance of up to \$40,000. The repayment assistance is supplemented with community contributions. Qualifying individuals may receive either the scholarship or the repayment assistance, but not both. Recipients must provide full-time primary care to Iowa communities with fewer than 10,000 residents.

Twenty of twenty-eight (71%) scholarship recipients since 1995 are now practicing in Iowa communities, and 68 of 80 (85%) of physicians receiving loan assistance are now practicing in Iowa. The cities in which physicians have been placed are listed below.

1993-94:	Manning, Newton, Oskaloosa, West Burlington
1994-95:	Cedar Falls, Corydon, DeWitt, Iowa Falls,
1995-96:	Anamosa, Knoxville, Mount Pleasant, Story City
1996-97:	Cherokee, Clinton, Perry, Prairie City, Rock Valley, Sac City, Greenfield, Washington, West Union
1997-98:	Carroll, Conrad, Guttenberg, Maquoketa
1998-99:	Ames, Cedar Falls, Dyersville, Lake City, Waterloo, Maquoketa, Atlantic, Winterset
1999-00:	Carroll, Breda, Rock Valley, Grinnell, Randolph, Humboldt, Iowa Falls, Osage, Clarinda, Bondurant, Greenfield, LeMars, West Side
2000-01:	Emmetsburg, Hamburg, Panora, Postville, Red Oak, Sheldon, Slater, Spirit Lake
2001-02:	Grinnell, Leon, Manning, New Hampton, Waukon
2002-03:	Albia, Eldora, Manning, Mt. Ayr, New Hampton, Newton, Osceola, Spirit Lake
2003-04	DeWitt, Hawarden, Panora, Tipton, Vinton, Winterset

The funding addresses the following Education Buying Team strategies.

- Assuring that all learners have access to a broad set of educational opportunities: the Physician Recruitment Program provides students and physicians with incentives to practice in Iowa areas of medical need.

- Enhancing the affordability of early childhood and postsecondary opportunities: the program provides postsecondary medical education opportunities to students and families.
- Building results-oriented partnerships among education institutions, government, families, communities, business, non-profits, and others: the program is operated as a partnership between the State of Iowa, Des Moines University, and local communities that offer contractual agreements to assist physicians who locate in Iowa communities.
- Implementing evidence-based best practices: The program offers a high return on investment as nineteen scholarship recipients have started practicing in 15 communities, and 64 repayment recipients have started practicing in 58 communities.

The Physician Recruitment Program serves the following strategies of the Health Buying Team.

- Increase access to health care for children: The Physician Recruitment Program encourages graduates of Des Moines University to practice in Iowa communities of less than 10,000 population. Many graduates work as general practitioners who provide a range of services including health care for children.
- Emphasize community based services to keep people out of institutions longer: The community focus of Des Moines University graduates encourages the osteopathic physicians to follow modern standard practices for all their patients. This includes services that keep patients out of institutions where it is appropriate.
- Incorporate preventative strategies into care/service delivery: Prevention is a fundamental tenant of osteopathic medicine, practiced by graduates of Des Moines University throughout the state.
- Target at risk/vulnerable populations: As general practitioners serving communities throughout the state, Des Moines University graduates serve at-risk and vulnerable populations.

PERFORMANCE MEASUREMENT AND TARGET

Number of osteopathic physicians receiving assistance who provide long-term service in Iowa: target increases from 28 scholarship recipients and 80 loan recipients.

PRICE AND REVENUE SOURCE

Total Price: \$348,453 to provide four scholarships and six loan repayment contracts.

Expense Description	Amount of Expense	FTEs
Four Scholarships and Six Loan Repayment Contracts	346,451	
Administration	2,002	0.025
Total	348,453	0.025

Revenue Description	Amount
General Fund Appropriation	
Physician Recruitment	348,453
Total	348,453

OFFER FOR IOWANS

IDENTIFYING INFORMATION

Offer Identifier: S_284_8F

Offer Name: Osteopathic Forgivable Loan Program

This offer is for a (pick one):

☐ new activity

☒ improved existing activity (describe the improvements in your narratives below)

☐ status quo existing activity

Result(s) Addressed: Student Achievement

- Increase access to postsecondary opportunities

Improve the Health of Iowans

- Increase access to health care for children
- Encourage collaboration between schools and preventative/education strategies
- Incorporate preventive strategies into care/service delivery
- Target at-risk/vulnerable populations

Participants in the Offer: Iowa College Student Aid Commission
Des Moines University

Person Submitting Offer: Gary Nichols, Executive Director
Keith Greiner, Research Director

Contact Information: 242-3340/242-3390

OFFER DESCRIPTION

Purchase access to medical care for rural Iowa communities by providing an incentive to medical students who agree to practice in Iowa after graduation.

Purchase incentives for 112 students at Des Moines University to practice medicine in Iowa by providing forgivable loans of \$2,678 annually. Students accepting awards agree to practice medicine in Iowa upon completion of residency programs. Des Moines University will provide an institutional match of \$100,000.

OFFER JUSTIFICATION

The Osteopathic Forgivable Loan Program purchases incentives for graduates of Des Moines University to practice medicine in Iowa. The forgivable loan program is designed to retain qualified physicians in Iowa and assist Iowa communities struggling to attract physicians and to provide quality health care to Iowans.

The program contributes to the improved quality of health care for at-risk individuals in Iowa, by encouraging high-quality, Iowa-trained doctors to serve in areas of substantial need. Students accepting forgivable loans agree to provide medical services in an Iowa community.

One hundred twenty-six physicians who received this assistance are now serving in Iowa communities. Ninety-six physicians began practicing in 48 Iowa communities after the program was converted from a scholarship to a forgivable loan program. The communities are as follows:

Ames	Dubuque	Muscatine
Anamosa	Emmetsburg	Nevada
Ankeny	Graettinger	Newton
Atlantic	Grimes	Ottumwa
Bettendorf	Grinnell	Panora
Carlisle	Huxley	Pella
Carroll	Ida Grove	Prairie City
Cedar Rapids	Independence	Sioux City
Chariton	Iowa City	Spirit Lake
Clinton	Iowa Falls	Urbandale
Conrad	Lake City	Washington
Coralville	Maquoketa	Waterloo
Corydon	Marshalltown	Webster City
Davenport	Mason City	West Des Moines
Dennison	Monticello	West Union
Des Moines	Mt. Pleasant	Winterset

This year the General Assembly increased the appropriation to the Osteopathic Physician Recruitment Program by \$50,000 and transferred the amount to the Forgivable Loan program. The University agreed to match the appropriation with another \$50,000. The combined appropriation, match, collections and loan sales will assist 120 students with awards of \$2,450 for FY 2004 – 2005. The projected award amount is 40% of the maximum \$4,000 level provided in FY 2000 – 2001.

The funding addresses the following Education Buying Team strategies.

- Assuring that all learners have access to a broad set of educational opportunities: the Osteopathic Forgivable Loan program purchases incentives for Des Moines University students via financial resources that assist with education expenses at

the University and provides access to programs that provide the best set of educational opportunities for the individual.

- Enhancing the affordability of early childhood and postsecondary opportunities: The forgivable loan provides postsecondary medical education opportunities to Iowa students, contributes to the supply of high quality physicians in Iowa.
- Building results-oriented partnerships among education institutions, government, families, communities, business, non-profits, and others: The program is operated as a partnership between the state of Iowa and Des Moines University. The university provides matching funds that directly serve 112 students each year.
- Implementing evidence-based best practices: Ninety-six physicians have started practices in 45 Iowa communities since the program was converted from a scholarship to a forgivable loan program.

The Osteopathic Forgivable Loan Program serves the following strategies of the Health Buying Team.

- Increase access to health care for children: Osteopathic Forgivable Loans encourage graduates of Des Moines University to practice in all Iowa locations, many graduates work as general practitioners who provide a range of services including health care for children. Specialties of graduates include emergency medicine (17), family practice (104), internal medicine (24), obstetrics (7), pediatrics (2), psychiatry (3), and surgery (6).
- Emphasize community based services to keep people out of institutions longer: The community focus of Des Moines University graduates encourages the osteopathic physicians to follow modern standard practices for all their patients. This includes services that keep patients out of institutions where it is appropriate.
- Incorporate preventative strategies into care/service delivery: Prevention is a fundamental tenant of osteopathic medicine, practiced by graduates of Des Moines University throughout the state.
- Target at risk/vulnerable populations: As general practitioners serving 45 communities throughout the state, Des Moines University graduates serve at-risk and vulnerable populations.

PERFORMANCE MEASUREMENT AND TARGET

Number of osteopathic physicians who receive this assistance and provide long-term service to rural Iowa communities: target an increase from the present level of 126.

PRICE AND REVENUE SOURCE

Total Price: \$100,578 for 112 students

Expense Description	Amount of Expense	FTEs
Grants for Students	100,000	
Administration	578	0.007
Total	100,578	0.007

Revenue Description	Amount
General Fund Appropriation	
Benefits for 112 future physicians	100,578
Total	100,578